

BPM Test Drive Program

Validate the value of BPM to your business

Embarking on a BPM initiative is a strategic investment that promises to accelerate collaboration, performance, and your bottom line. To increase the probability of BPM success in your organization, Project Performance Corporation (PPC) is offering our special BPM Test Drive Program to savvy organizations that want to maximize their return on investment (ROI). PPC's BPM Test Drive Program is a services engagement that typically lasts just two weeks. During that time, PPC consultants help implement a working BPM solution with best-of-breed BPM software, on your site, on your hardware, with your data, and built in conjunction with your team.

Take a Test Drive and Expect These Results

Demonstrable BPM solution that provides real business value

By the end of the Test Drive, an executable BPM process is delivered that enables business and technical teams to assess the potential benefits and performance improvements that can be gained by implementing BPM in their environment.

Lower project risk and faster delivery

BPM Test Drive deliverables form the foundation of a production BPM solution and significantly speeds its delivery. The Test Drive also provides an accurate picture of team readiness, integration requirements, process maturity, and other factors that may put the on-time and within-budget delivery of your project at risk.

ROI validation

BPM solutions sometimes fail to live up to their initial ROI expectations. Project teams that don't validate ROI before implementation run a higher risk of low system adoption. Your BPM Test Drive deliverables and success criteria will be structured to measure the value of your BPM initiative.

Knowledge transfer

Working with PPC's BPM consultants during the BPM Test Drive, you quickly gain working knowledge and best practices on best-of-breed BPM tools.

Preliminary production project plan

PPC creates a production project plan based on an understanding of your environment, our experience in similar customer environments, user feedback, and other knowledge acquired during the BPM Test Drive.



You've heard the sales pitch. You've seen all the research. But you're still not convinced. PPC's BPM Test Drive Program was created for you. Our Test Drive allows you to kick the tires and take BPM for a spin before making a significant investment.

Sign up today at www.bpmtestdrive.com

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Measure the value of BPM to your business first-hand using PPC and best-of-breed BPM tools.

PPC's BPM Test Drive Methodology

Planning and Preparation

Your BPM Test Drive starts with a one-day scoping workshop to define the scope, deliverables, success criteria, the team, target users, and a project plan. Afterwards, we finalize legal agreements, secure team members, install the software, and prepare the environment for development. We also introduce your team members to key BPM concepts and components through a half-day classroom training session.

Execution

The Test Drive Execution stage typically lasts two weeks. During this time, we develop an executable BPM process that you, as our project sponsor, have identified. Using best-of-breed BPM tools, we model the identified business process in collaborative sessions and validate the logic, business rules, notifications, and form components. After completing the collaborative modeling sessions, we develop interactive forms and integrate them into the process. Upon conclusion, we present the solution to project sponsors and target end-users for feedback.

Follow-up

Based on feedback from project stakeholders, we document findings, including ROI for business users and IT, and prepare a preliminary production BPM implementation plan and budget.

PPC's BPM Test Drive typically lasts just two weeks.



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| • Obtain sponsor | • Legal agreements | • Install software | • Identify first project and next steps |
| • Scoping workshop | • Resources and logistics | • Develop process | • Implement road map |
| | • Customer training | • Present to stakeholders | • Budget estimates |
| | | | • Procurement |

About PPC

Project Performance Corporation is a management and technology consulting firm in the business of simplifying complex problems for top government and Fortune 500 decision makers. PPC specializes in enterprise and infrastructure solutions, software development, web services, and program and project planning. Working closely together, our practices include over 350 skilled and experienced consultants from a broad spectrum of disciplines who provide high-value-added solutions for our clients and an optimal environment for employee experience and growth. Committed to quality at every level of the workforce, PPC has been externally certified at CMMI Maturity Level 3 and is ISO 9001:2000 Registered. Our disciplined practices emphasize risk minimization; agile, on-time, in-budget performance; and proven, replicable processes.



Taking advantage of a PPC BPM Test Drive will not only validate your ability to make BPM work in your environment, it will ensure you reap, with minimal risk, the fullest potential value from your BPM initiative.

Getting Started...

To learn more about PPC or to schedule a BPM Test Drive, please visit www.bpmtestdrive.com

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